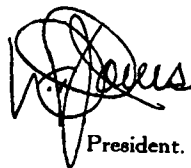


More Competition.

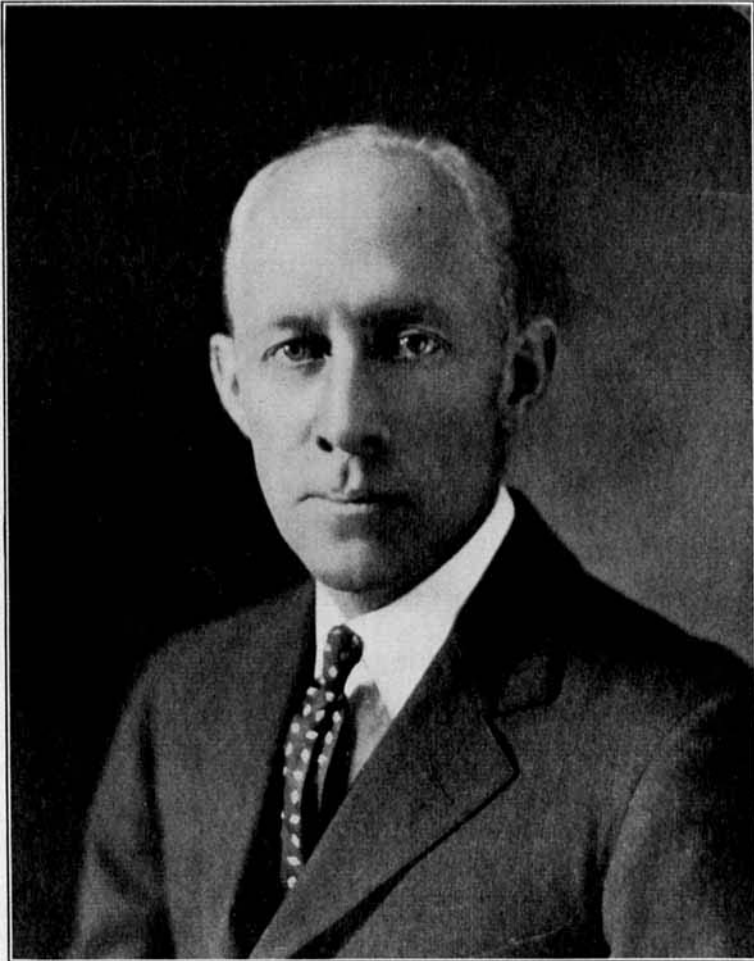
SOME person is authority for the information that when Cayenne pepper is added to the diet of white hens which have hatched from very carefully selected eggs, their feathers become pale rose in color, and they flush to a brilliant red when the weather is damp; thus the increasing humidity indicates the coming of a storm. These hens thus become veritable living barometers, and the progression of color from pale to brilliant is so exact that a scarlet hen stalking about the barnyard is regarded as certain prophecy of a storm that may be expected within twelve hours.

I declare! Speaking about competition in the drug trade—"we are not half bad off," when compared with the Weather Bureau, at Washington, regardless of all of its wonderful chain system!



President.

Watertown, S. D., May 1929.



Courtesy of J. Mitchell Elliot

CLARENCE M. KLINE.

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CLARENCE MAHLON KLINE.

Clarence Mahlon Kline, president of the National Wholesale Druggists' Association for 1928-1929, has been a member of the AMERICAN PHARMACEUTICAL ASSOCIATION for twenty-seven years. He is also a member of the Pennsylvania Pharmaceutical Association, of the American Chemical Society and the Society of Chemical Industry. He is a director of the Philadelphia Drug Exchange and a former president; vice-president of the Philadelphia College of Pharmacy and Science, and member of the Executive Committee of the National Drug Trade Conference.

The President of the N. W. D. A. is a native of Philadelphia, and, *D. v.*, will celebrate his 50th birthday in 1930; he is the son of the late Mahlon N. Kline, for many years an active member of the A. Ph. A.

Clarence M. Kline received his early education in William Penn Charter School of Philadelphia and was graduated from Sheffield Scientific School, Yale University, in 1902. After graduation Mr. Kline entered the laboratory of Smith, Kline & French Company; he was made vice-president in 1910 and, in 1921, elected president of the Company.

The National Wholesale Druggists' Association has been nearest to Mr. Kline in organization work; for many years he has taken part in its deliberations and in 1922 he was elected for a three-year term to its Board of Control and again in 1926, and has served as its chairman; for a number of years he has been chairman of the N. W. D. A. legislative committee.

Mr. Kline has a broad interest in athletics, his preference being for riding; he belongs to the Rittenhouse, Racquet, Down Town and St. Anthony Clubs. He is not married and enjoys a happy home life with his mother.

President Kline's qualifications as presiding officer enable him to arrange committee work and discussions for thorough study of the subjects and bring the questions involved to decisions.